

## basic education

Department:
Basic Education REPUBLIC OF SOUTH AFRICA

## NATIONAL SENIOR CERTIFICATE

## GRADE 12



MARKS: 300
TIME: 3 hours

This question paper consists of 23 pages and a 16-page answer book.

## INSTRUCTIONS AND INFORMATION

Read the following instructions carefully and follow them precisely.

1. Answer ALL the questions.
2. A special ANSWER BOOK is provided in which to answer ALL the questions.
3. Workings must be shown in order to achieve part-marks.
4. Non-programmable calculators may be used.
5. You may use dark pencil or blue/black ink to answer the questions.
6. Use the information in the table below as a guide when answering the question paper. Try NOT to deviate from it.


| QUESTION 2: 45 marks; 25 minutes |  |  |
| :---: | :---: | :---: |
| Topic of the question: | Learning outcomes covered: |  |
| Manufacturing | LO1 | Financial accounting |
|  |  | AS1 Manufacturing concepts |
|  | LO2 | Managerial accounting |
|  |  | AS2 Production Cost Statement |
|  |  | AS2 Unit costs and break-even point |
|  | LO3 | Managing resources |
|  |  | AS6 Apply internal control and audit processes |


| QUESTION 3: 80 marks; 45 minutes |  |  |
| :---: | :---: | :---: |
| Topic of the question: | Learning outcomes covered: |  |
| Company Concepts, Fixed Asset Note, Financial Statements and Audit Report | LO1 | Financial accounting |
|  |  | AS1 Concepts |
|  |  | AS5 Financial statements |
|  |  | AS6 Audit reports |
|  | LO3 | Managing resources |
|  |  | AS3 Asset disposal |
|  |  | AS5 Professional bodies |


| QUESTION 4: $\mathbf{6 0}$ marks; $\mathbf{4 0}$ minutes |  |  |
| :--- | :--- | :---: |
| Topic of the question: | Learning outcomes covered: |  |
| Appropriation Account, <br> Cash Flow Statement, Ratios <br> and Interpretation | Financial accounting <br> AS5Final accounts, financial statements and <br> analysis and interpretation of financial <br> statements |  |



## QUESTION 6: 30 marks; 20 minutes

Topic of the question:
Debtors' Reconciliation and Internal Control

Learning outcomes covered:
LO1 Financial accounting
AS4 Reconciliation and interpretation
LO3 Managing resources
AS6 Apply internal control and audit processes

## 1.1 <br> VAT

## REQUIRED:

Complete the following statements by writing down the missing words or figures. (For QUESTIONS 1.1.3 and 1.1.4 choose from the words given in brackets.)
1.1.1 The letters 'VAT' stand for ...
1.1.2 In South Africa, VAT is levied at ... \%
1.1.3 VAT collected by a business on the sale of goods and services is regarded as (VAT input/VAT output).
1.1.4 In the ledger, a (debit/credit) balance on the (VAT Input/ VAT Output/VAT Control) Account reflects the final amount that must be paid to SARS.
1.1.5 An item of stock is purchased for R26 200, excluding VAT. The amount of VAT on this item is R...
1.1.6 An item of stock is sold for R39 900, including VAT. The amount of VAT on this item is R...

### 1.2 INVENTORY VALUATION

You are provided with information relating to Mzansi Traders owned by Thami Mzansi. This business sells one type of cellular phone and their financial year ends on 31 December. The business uses the FIFO method to value their stock and they use the periodic inventory system.

## REQUIRED:

1.2.1 Calculate the value of the closing inventory according to the FIFO method on 31 December 2011.
1.2.2 Calculate the following for the year ended 31 December 2011:

- Cost of sales
- Gross profit

You may prepare a Trading Account to assist you in these calculations.
1.2.3 Use the figures calculated above to calculate the mark-up \% on cost achieved.
1.2.4 Refer to the mark-up \% calculated above. Comment on whether this mark-up \% has been beneficial to Mzansi Traders in 2011. Note that in the previous financial year the gross profit was R400 000 and the mark-up \% was 75\%.

## INFORMATION:

1. Inventories of cellular phones:

The stocks were as follows at the beginning and end of the financial year:

| Date | No. of units | Per unit | Total value |
| :--- | :---: | :---: | :---: |
| 1 January 2011 | 450 | R530 | R238500 |
| 31 December 2011 | 280 | $?$ | $?$ |

2. Purchases of cellular phones:

During the financial year ended 31 December 2011, the following stock items were purchased:

| Date <br> 2011 | No. of <br> units | Cost price <br> per unit | Total <br> purchases | Carriage <br> per unit | Total <br> carriage |
| :--- | :---: | ---: | ---: | ---: | ---: |
| 30 April | 600 | $R 550$ | R 330000 | R 30 | R 18000 |
| 30 June | 900 | R 600 | R 540000 | R 30 | R 27000 |
| 30 Sept. | 500 | R 530 | R 265000 | R 30 | R 15000 |
| 30 Nov. | 200 | R 620 | R 124000 | R 30 | R 6000 |
| Totals | 2200 |  | R 1259000 |  | R 66000 |

3. Returns of cellular phones:

Mzansi Traders were not happy with the price of the purchases on 30 June 2011. Therefore they returned 100 cellular phones to the supplier. The supplier credited them with the cost price of each item, excluding the carriage.

## 4. Sales of cellular phones:

2270 units at R900 each $=$ R2 043000

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## QUESTION 2: MANUFACTURING

(45 marks; 25 minutes)
The information below was extracted from the financial records of Easy Wear Manufacturers which is owned by Miriam Naidoo. The business manufactures one style of tracksuits. The financial year ends on 28 February 2011.

## REQUIRED:

### 2.1 MULTIPLE-CHOICE QUESTIONS

Four options are provided as possible answers to the following questions. Choose the correct answer and write only the letter (A-D) next to the question number (2.1.1-2.1.4) in the ANSWER BOOK, for example 2.1.5 D.
2.1.1 The wages paid to the factory cleaner will be classified as ...

A direct labour cost.
B administration cost.
C indirect labour cost.
D raw material cost.
2.1.2 Prime cost is calculated as follows:

A Direct labour cost + factory overhead cost
B Direct labour cost + direct material cost
C Direct material cost + factory overhead cost
D Selling cost + administration cost
2.1.3 Which ONE of the following is regarded as a factory overhead?

A Indirect labour
B Office telephone
C Salesperson's salary
D Advertising
2.1.4 Fixed cost per unit is calculated as follows:

A Prime cost $\div$ number of units produced
B Total cost of production $\div$ number of units produced
C Total fixed cost $x$ number of units produced
D Total fixed cost $\div$ number of units produced
2.2 Refer to Information $C$ below.

Calculate the value of direct labour cost that would appear in the Production Cost Statement for the year ended 28 February 2011.
2.3 Refer to Information B and D. The business produced 4200 tracksuits during the year. There was no work-in-process at the beginning or at the end of the year. Calculate the following:
2.3.1 The total production cost of finished goods
2.3.2 The unit cost of production (per tracksuit)
2.4 Refer to Information B. Miriam asks you to investigate the control over raw materials.
2.4.1 Calculate the number of metres of raw material fabric that appear to be wasted during the production process.
2.4.2 There has been no theft in this business. Give TWO examples of how the wastage could have occurred and in each case, advise Miriam on how to solve the problem.

### 2.5 BREAK-EVEN POINT

2.5.1 Refer to Information D. Calculate the break-even point for the 2011 financial year.
2.5.2 The break-even point for 2010 was 2250 units. Should Miriam be satisfied or dissatisfied with the break-even point for 2011 calculated above? Explain.

## INFORMATION:

A. Production:

| Number of tracksuits produced last year | 4500 units |
| :--- | :--- |
| Number of tracksuits produced this year | 4200 units |

B. Raw material:

|  | NUMBER OF <br> METRES OF <br> FABRIC | TOTAL <br> COST |
| :--- | :---: | :---: |
| Opening stock | 1150 metres | R28 750 |
| Purchases | 17920 metres | R456 960 |
| Raw materials issued to factory <br> for production | 16120 metres | R403 000 |
| Closing stock | 2950 metres | R82 710 |
| Usage: <br> Miriam has done a study of the manufacturing process and <br> discovered that they need 3,6 metres of fabric to manufacture one <br> tracksuit. |  |  |

C. Miriam employs the following individuals:

| Details | Number of employees | Total cost of employment, including benefits for the year | Overtime (year) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Hours | Rate per hour |
| Employees in the production process | 5 | R65 000 per employee | 180 hours (each employee) | R70 |
| Factory foreman | 1 | R125 000 | - | - |
| Salesperson | 1 | R72 000 | - | - |

D. Analysis of total costs and unit costs:

|  | $\mathbf{2 0 1 1}$ | 2011 | 2010 |
| :--- | ---: | ---: | ---: |
|  | Total | Per unit | Per unit |
| Selling price | R1 470 000 | R350,00 | R350,00 |
|  |  |  |  |
| Variable costs: | R892 500 | R212,50 | R184,60 |
| Direct material cost | $?$ | $?$ | $\mathrm{R} 63,30$ |
| Direct labour cost | $?$ | $?$ | $\mathrm{R} 82,20$ |
| Selling and distribution <br> cost | $?$ |  |  |
|  | R 317 100 | $\mathrm{R} 75,50$ | $\mathrm{R} 73,54$ |
| Fixed costs: | $?$ | $\mathrm{R} 53,50$ | $\mathrm{R} 53,04$ |
| Factory overhead cost | $?$ | $\mathrm{R} 22,00$ | $\mathrm{R} 20,50$ |
| Administration cost |  |  |  |

## QUESTION 3: COMPANY REPORTING

### 3.1 CONCEPTS

Indicate whether the following statements are TRUE or FALSE:
3.1.1 Shareholders' earnings are equal to net profit before tax.
3.1.2 Net current assets are also referred to as net working capital.
3.1.3 A company is a legal entity and therefore its financial affairs are independent of the financial affairs of the shareholders.
3.1.4 The independent auditors are responsible for setting up internal control measures of a company.

### 3.2 INCOME STATEMENT AND FIXED ASSETS

You are provided with information relating to Prime Limited for the year ended 28 February 2012.

## REQUIRED:

3.2.1 Prepare the Income Statement for the year ended 28 February 2012.
3.2.2 Complete the Fixed Asset Note on 28 February 2012.

## INFORMATION:

1. Figures extracted from the Pre-adjustment Trial Balance on 28 February 2012

| Ordinary share capital (R10 per share) | 3200000 |
| :--- | ---: |
| Fixed deposit | 280000 |
| Vehicles | 780000 |
| Equipment | 350000 |
| Accumulated depreciation on vehicles | 468000 |
| Accumulated depreciation on equipment | 105000 |
| Trading stock | 325000 |
| Debtors' control | 65000 |
| Provision for bad debts | 3700 |
| Mortgage loan from Quick Bank (12\% p.a.) | 440000 |
| Sales | 2900000 |
| Debtors' allowances | 18500 |
| Cost of sales | 1650000 |
| Rent income | 200700 |
| Interest on mortgage loan | 126000 |
| Directors' fees | 315000 |
| Audit fees | 30000 |
| Salaries and wages | 372000 |
| Consumable stores | 62500 |
| Bank charges | 7200 |
| Sundry expenses | 30000 |
| Bad debts | 1500 |

## 2. ADJUSTMENTS AND ADDITIONAL INFORMATION

A. Trading stock on hand according to a physical stocktaking on 28 February 2012 amounted to R318 500.
B. The stocktaking also revealed that the value of consumable stores used was R60 000.
C. The following entries appeared on the February Bank Statement but had not yet been recorded in the books of the company:

- Bank charges, R3 600
- A direct deposit by a debtor which had been written off as a bad debt in the previous financial year, R1 900
D. The account of H Howard, a debtor, must be written of as irrecoverable, R1 000.
E. Provision for bad debts must be adjusted to R3 200.
F. The interest on the loan for February 2012 has not yet been entered and no payment for February has been made. Interest is capitalised.
G. The details of an employee, T Shube, who had been employed on 1 February 2012, was omitted from the Salaries Journal for February. The details of his salary were as follows:

| Gross Salary | Deductions |  |  | Contributions |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | PAYE | Pension <br> Fund | UIF | Pension <br> Fund | UIF |
| 10500 | 1890 | 840 | 160 | 420 | 80 |

NOTE: All contributions are recorded as part of salaries and wages.
H. A vehicle was sold on 31 December 2011 for R95 500. The details from the fixed asset register were:

- Cost price, R180 000
- Accumulated depreciation at the beginning of the financial year, R72 000
- Depreciation rate at $20 \%$ p.a. on cost

This sale has not been recorded.
I. Provide for depreciation as follows:

- On vehicles at $20 \%$ p.a. on cost
- On equipment at $15 \%$ p.a. on the diminishing balance method New equipment for R32 000 was purchased on 1 September 2011. This purchase has not been recorded.
J. The rent income was increased by R900 per month from 1 November 2011. The tenant has not yet paid the rent for February 2012.
K. Income tax is calculated at $30 \%$ of the net profit.


### 3.3 AUDIT REPORT:

3.3.1 Explain what the role of the independent auditor is.
3.3.2 Name TWO persons other than the shareholders who would be interested in the audit report and give a reason for their interest.
3.3.3 Explain why it is important for an independent auditor to belong to a professional body like SAICA.

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## QUESTION 4: FINANCIAL STATEMENTS OF A COMPANY (60 marks; 40 minutes)

You are provided with information relating to Ambrosio Limited for the year ended 31 December 2011.

## REQUIRED:

4.1 Prepare the Appropriation Account of Ambrosio Ltd on 31 December 2011.
4.2 Refer to the incomplete Cash Flow Statement provided in Information 8. Calculate only the missing figures indicated by (a) to (e) in the Cash Flow Statement of Ambrosio Ltd on 31 December 2011. The other missing figures are NOT required.
4.3 Calculate the following financial indicators on 31 December 2011:
4.3.1 \% operating expenses on sales
4.3.2 Solvency ratio
4.3.3 Debt-equity ratio
4.4 Comment on the operating efficiency of the company for the year ended 31 December 2011. Quote TWO financial indicators (actual ratios or percentages) relating to the Income Statement to support your comments.
4.5 Would the shareholders be happy with the returns, earnings and dividends for the year ended 31 December 2011? Explain. Quote THREE financial indicators (actual ratios or percentages) or figures to support your comments.
4.6 The Chief Executive Officer (CEO) feels that it would be a good idea to increase the loans next year. Quote TWO financial indicators (actual ratios or percentages) to support his opinion.

## INFORMATION:

## 1. Extract from Income Statement for the year ended 31 December 2011

| Sales | 9900000 |
| :--- | ---: |
| Operating expenses for the year | 2475000 |
| Operating income for the year | 3597000 |
| Depreciation on equipment | 99000 |
| Depreciation on vehicles | 115500 |
| Interest expense | 148500 |
| Net profit before tax | $?$ |
| Income tax | 916550 |

2. Balance Sheet on 31 December 2011

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| ASSETS |  |  |
| Tangible/Fixed assets | 5953000 | 5692500 |
| Financial assets | $?$ | $?$ |
| Inventories | 660000 | $?$ |
| Trade and other receivables | $?$ | 681000 |
| Cash and cash equivalents | $?$ | - |
| TOTAL ASSETS |  | 7301250 |
|  | 6673000 | 5148000 |
| EQUITY AND LIABILITIES | 5478000 | 4620000 |
| Ordinary shareholders' equity | 1195000 | 528000 |
| Ordinary share capital | 600000 | 1039500 |
| Retained income | 758000 | 915750 |
| Non-current liabilities <br> (Mortgage loan: Viva Bank (14\% p.a.) | - | 198000 |
| Trade and other payables | 8031000 | 7301250 |
| Bank overdraft |  |  |
| TOTAL EQUITY AND LIABILITIES |  |  |

3. Shares issued:

4. Dividends:

New shares were issued at the beginning of the financial year.
The directors declared dividends as follows:

- Interim dividends of 33 cents
- Final dividends of 20 cents
(Point 5: See next page.)

5. Tangible/Fixed assets:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Land and buildings | 4950000 | 4537500 |
| Equipment at carrying value | 495000 | 429000 |
| Vehicles at carrying value | 508000 | 726000 |

The following changes took place in terms of tangible/fixed assets:

- Vehicles were sold at carrying value during the year. These have been correctly recorded. The cost price of these vehicles was R350 000 and the accumulated depreciation was R247500 at the date of disposal.
- New equipment was purchased during the year.
- Land and buildings were bought during the year.

6. Trade and other payables include the following:

|  | 2011 | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Trade creditors | $?$ | 397650 |
| Shareholders for dividends | 540000 | 485100 |
| SARS (Income tax) | $?$ | 33000 |
|  | 758000 | 915750 |

7. FINANCIAL INDICATORS:

The following financial indicators were calculated for the past two years:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Operating expenses on sales | $?$ | $18 \%$ |
| Operating profit on sales | $11,3 \%$ | $14 \%$ |
| Net profit after tax on sales | $21,3 \%$ | $26,8 \%$ |
| Debt-equity ratio | $?$ | $0,2: 1$ |
| Return on average shareholders' equity | $35,5 \%$ | $37 \%$ |
| Earnings per share | 78 cents | 85 cents |
| Dividends per share | 53 cents | 60 cents |
| Return on capital employed | $47,0 \%$ | $44,2 \%$ |
| Solvency ratio | $?$ | $3,4: 1$ |
| Current ratio | $1,7: 1$ | $1,3: 1$ |
| Acid-test ratio | $1,1: 1$ | $0,6: 1$ |


| CASH FLOW STATEMENT ON 31 DECEMBER 2011 |  |
| :--- | :--- | :---: |
|  |  |
| Cash effects of operating activities | $\mathbf{5 4 2} \mathbf{2 5 0}$ |
| Cash generated from operations | $?$ |
| Interest paid | $\mathbf{( 1 4 8 5 0 0 )}$ |
| Dividends paid | (a) |
| Income tax paid | $?$ |
|  | $(631 \mathbf{7 5 0 )}$ |
| Cash effects of investing activities | (b) |
| Purchase of fixed assets | (c) |
| Proceeds of sale of fixed assets | $?$ |
| Change in financial assets |  |
|  | $\mathbf{3 8 5} 500$ |
| Cash effects of financing activities | $\mathbf{8 2 5 ~ 0 0 0}$ |
| Proceeds of issue of shares | $\mathbf{( 4 3 9 5 0 0 )}$ |
| Repayment of long-term loan |  |
|  | (d) |
| Net change in cash equivalents | $\mathbf{( 1 9 8 ~ 0 0 0 )}$ |
| Cash equivalents - beginning of year | (e) |
| Cash equivalents - end of year |  |

## QUESTION 5: CASH BUDGET AND BUSINESS ETHICS <br> (45 marks; 25 minutes)

### 5.1 FEETFIT SHOE WHOLESALERS

You are provided with an incomplete Cash Budget which had been prepared for the three months ended 28 February 2012. This business is owned by John Smith.

## REQUIRED:

5.1.1 Calculate the figures indicated by $A-E$ in the Cash Budget.
5.1.2 The entertainment expenses were increased by 15\% with effect from 1 January 2012. Calculate the entertainment expenses for January 2012.
5.1.3 The rent income increased from 1 January 2012. Calculate the \% increase in the rent income for January 2012.
5.1.4 All debtors pay after 30 days less 5\% discount. Calculate the expected receipts from debtors for January 2012.
5.1.5 All stock sold during the month is replaced in the same month. The mark-up on goods purchased is $50 \%$ on cost price. Calculate the expected payments for the purchase of stock for February 2012.
5.1.6 As internal auditor, you discover that the actual entertainment expenses for December 2011 amounted to R35000. Further investigations revealed that the owner went on a business trip during December. His family accompanied him and part of their expenses was included in the R35 000. State TWO points that should be included in the internal auditors' report to John Smith.
5.1.7 According to an article in the local newspaper, allegations are made that Feetfit Shoe Wholesalers are polluting the area by dumping their waste in a nearby field.

- Explain how the owner would react to this article.
- If the allegations are true, how should the owner address the problem?
- This could affect the Cash Budget in several ways in future. Explain why the owner, John Smith, should be concerned about this.


## INFORMATION:



### 5.2 PROBLEM-SOLVING

Feetfit Shoe Wholesalers sells their products to Shoe Connect Stores owned by Philip Frame. Philip has THREE different branches that are managed by Alfred, Temba and Katy.

He is concerned that the branches are not running effectively and he provides you with the following figures for the month of February 2012.

## REQUIRED:

Philip notices that the sales for the three branches are as follows:

| BRANCH NO. 1 <br> (ALFRED) | BRANCH NO. 2 <br> (TEMBA) | BRANCH NO. 3 <br> (KATY) |
| :---: | :---: | :---: |
| R270 000 | R360 000 | R170 000 |

Apart from the differences in sales, identify ONE problem in relation to each branch. Quote figures to support the problem identified. In each case, offer Philip advice on how to solve the problem.

## INFORMATION:

|  | BRANCH <br> NO. 1 <br> (ALFRED) | BRANCH <br> NO. 2 <br> (TEMBA) | BRANCH <br> NO. 3 <br> (KATY) |
| :--- | :---: | :---: | :---: |
| Returns from customers for the month | R28 000 | R36 000 | R34 000 |
| Advertising | R10 000 | R10 000 | R5 000 |
| Period of stock on hand | 60 days | 120 days | 20 days |
| Rent expense for the month <br> (dependant on size of shop) | R40 000 | R20 000 | R20 000 |
| Number of shop assistants employed | 7 | 6 | 4 |
| Business hours per day | 10 | 8 | 10 |
| Days worked per week | Monday to <br> Sunday | Monday to <br> Friday | Monday to <br> Sunday |

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## QUESTION 6: DEBTORS' RECONCILIATION AND INTERNAL CONTROL

(30 marks; 20 minutes)
Crystal Traders sells glassware for cash and on credit. Although their credit terms are 60 days, they budget on the expectation that $80 \%$ of debtors will meet these terms.

## REQUIRED:

Study the information provided and answer the questions that follow.
6.1 Explain why the Debtors' Control Account should correspond with the Debtors' List.
6.2 Explain TWO processes the bookkeeper should follow if he/she discovers a difference between the Debtors' Control Account and the Debtors' List from the Debtors' Ledger.
6.3 Calculate the following:
6.3.1 The correct closing balance of the Debtors' Control Account on 31 March 2011
6.3.2 The correct amounts owing by the following debtors of Crystal Traders:

- R Jansen
- S Wonder
- P Collins
6.4 At the end of February, the debtors' age analysis reflected the following:

| TOTAL | CURRENT | $\mathbf{3 0 - 6 0}$ <br> DAYS | 61-90 <br> DAYS | MORE THAN 90 <br> DAYS |
| :---: | :---: | :---: | :---: | :---: |
| R201 200 | $R 35300$ | $R 22800$ | $R 78000$ | $R 65100$ |

6.4.1 Is Crystal Traders controlling their debtors effectively? Explain, quoting figures to support your answer.
6.4.2 Explain TWO measures a business can introduce to improve the collection of funds from debtors.

## INFORMATION:

1. Balance of Debtors' Control Account on 31 March 2011, R200 000
2. Balances per Debtors' Ledger on 31 March 2011:

| M Carey | R64 500 |
| :--- | ---: |
| R Jansen | R41 200 |
| S Wonder | R23 000 |
| C Dion | R51500 |
| P Collins | R7 900 |
| TOTAL | R188 100 |

3. The following errors and omissions were discovered and must be corrected:
A. The Debtors' Journal has been overcast by R2 600.
B. An invoice issued to $S$ Wonder for R1 800 had not yet been recorded in the books of Crystal Traders.
C. Stock sold on credit to P Collins was incorrectly charged to the account of R Jansen, R8 300.
D. An invoice issued to $P$ Collins for R6 000 had been posted to the wrong side of his account.
E. A cheque of R13 500, originally received from $R$ Jansen in settlement of an invoice of R15000, was returned by the bank due to insufficient funds. No entries have yet been made.
F. Goods sold on credit to S Wonder for R5 800 were correctly recorded in the Debtors' Journal but incorrectly posted as R8 500 to S Wonder's account in the Debtors' Ledger.
